





# IN-PERSON EDITION



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### WELCOME

Dear Prospective Business Partner:

Albuquerque Pride, Inc. is honored that you have considered sponsoring our work. Our work is vital to provide the lesbian, gay, bisexual, transgender, intersex and queer/questioning (LGBTIQ) community a safe space to express their selves and celebrate PRIDE. We welcome you with excitement and enthusiasm to join us year round as we provide quality events for the entire community and its allies during 2021.

We have experienced many challenges due to the COVID-19 pandemic since March 2020. The state of New Mexico has created restrictions for large groups to gather in hopes to help stop the spread of the COVID-19 virus. The restrictions postponed our in-person PrideFest and Parade events. In June we created safe spaces for our community to celebrate our PRIDE—VIRTUALLY. Now we bring our AUGUST IN-PERSON EDITION OF PRIDEFEST!

There are challenges and struggles with time for our all-volunteer board. However, we are excited and working create to a safe pride celebration this year!

We are committed to the celebration of our diversity through our lives, our partners and our families – helping others to recognize that we are here all year long. By creating celebratory, educational and significant activities, we raise awareness and strengthen our community.

Your support makes possibilities become reality. We strive to ensure each of our partnerships are mutually beneficial. Through our partnership, your organization is guaranteed to receive exposure through media campaigns and promotions for the virtual events. You will also gain exposure from the audience attending the virtual events. There are different packages for each unique partnership – all of which are detailed in this packet.

We are looking forward to hearing from you. Please contact us with your questions. Thank you for your time and consideration in joining our community.

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Albuquerque Pride, Inc. Board



### PRIDEFEST MAP



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### STATISTICS—Pride by the Numbers

Facebook offers our largest online audience. We have 13,416 followers as of April 9, 2021. Here is a snapshot of that week.



### PREVIOUS SPONSORS





## PARTNERSHIP LEVELS

| & Benefits   | Platinum  | Gold  | Silver  | Bronze                            |
|--|---|---|---|-----------------------------------|
| Price with Area Naming   | \$5,000   | \$4,000   | \$3,000   | \$2,000                           |
| In-Kind Gifts Accepted?  | In-kind gifts in lieu of cash are negotiated if a partner can provide goods and/or services that ca                           |   | an be used for the event.   |                                   |
| Attractions Available<br>(est. 40,000 spectators at parade,<br>est. 7,000 spectators at PrideFest) | <ul> <li>Parade with Ribbon Cutting</li> <li>Unicorn Stage (Villa Hispaña)</li> <li>Rainbow Stage (Indian Village)</li> </ul> | <ul> <li>Headliner &amp; Featured Artists</li> <li>Fierce Zone (Villa Hispaña)</li> <li>Fabulous Zone (Indian Village)</li> </ul> | Located in Fierce<br>◆ Beer Gardens<br>Located in Fabulous<br>◆ Kids Zone<br>◆ Car Show<br>◆ Pride Archives | No Attraction<br>Naming Available |
| Banner Placement   | ABQ Pride<br>provided   | ABQ Pride<br>provided   | ABQ Pride<br>provided   | None                              |
| Parade Entry   | ✓   | 1   | 1   | 1                                 |
| PrideFest Entry Tickets  | 50 Tickets<br>12 Passes   | 40 Tickets<br>10 Passes   | 30 Tickets<br>7 Passes  | 20 Tickets<br>5 Passes            |
| Onstage Recognition  | 5 Times   | 4 Times   | 3 Times   | 2 Times                           |
| Partner Logo on  | <b>√</b>  | 1   | <b>√</b>  | J                                 |
| Partner Logo on  | 10 spots  | 8 Spots   | 6 spots   | 4 spots                           |
| Partner Logo on  | 5 Posts   | 4 Posts   | 3 Posts   | 2 Posts                           |
| Partner Logo on<br>Staff & Volunteer T-shirts  | X-large   | Large   | Medium  | Small                             |



Attraction Naming—name will be printed on entry signs for that attraction.

**ABQ Pride Mobile App**—logo & organization information on mobile application sponsor page (Android & iOS).

ABQ Pride Website—logo randomized on homepage ticker and placed on sponsor page.

Staff & Volunteer T-shirts—logo sized to partner level.



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# ADD-ON ITEMS

#### PrideFest Exhibitor Booths

Each space includes one 6' table and two folding chairs. Premium and Standard spaces are indoors with a large front opening. Premium spaces are airconditioned, have electricity and are located in high traffic areas. Standard spaces have ceiling fans. Economy spaces have a shade structure and are located outdoors. Each exhibitor will be given two admission tickets and one parking pass.

| Premium<br>20' x 17' | Premium<br>10' x 17' | Standard<br>10' x 11' | Economy<br>8' x 5' |
|----------------------|----------------------|-----------------------|--------------------|
| \$490                | \$330                | \$280                 | \$175              |
|                      |                      |                       |                    |

#### PrideFest

PrideFest Entry \$10 each

### Additional Pride Parade Entry

Floats - Business & Community, Additional Motor Vehicles and Walking entries receive one entry ticket into PrideFest.

| National Corpora-<br>tion or Franchised<br>Business | Local Business | College, University,<br>Politician, Govern-<br>ment Agency | Social Group | Non-Profit<br>Organization | Middle and High<br>School GSA |
|---|----------------|--|--------------|----------------------------|-------------------------------|
| \$305   | \$150          | \$145  | \$135        | \$110                      | \$90                          |

### Facebook Post on Albuquerque Pride Page

Our Facebook page has over 9,400 likes (an average of 4 new likes a day), weekly average organic reaches are 1,200 and weekly average engagements are 8,300. Both have a 5 times spike during our annual events and a 15 times spike during our main PrideFest Event.



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#### Other Ways to Promote

| Onstage<br>Recognition | ABQPride.com<br>Additional Sponsor<br>Rotation | PrideFest Banner<br>Placement |  |
|------------------------|--|-------------------------------|--|
| \$20                   | \$100 year/each                                | \$100                         |  |

#### ABQ Pride Mobile App Advertising

A free downloadable mobile app for iPhones and Androids that provides PrideFest schedules, photos and information about sponsors, hotels & tickets. Ask about the many advertising options on our app.

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